



## **BACKGROUND**

Performance Matters is a strategic consulting partner for textile rental services companies that offers proprietary tools guaranteed to boost profits with minimal investment. They focus on implementing processes and optimizing revenue opportunities, while integrating a team-based approach that ultimately drives a strong internal culture dedicated to results. Beyond revenue generation, Performance Matters' customized services include: sales enhancement and team development, cost compression, route engineering, energy programs, analytics membership (performance measurements and tracking reports), as well as Human Resources. Whether the goal is extending market share or enhancing company value, Performance Matters' clients realize a significant return on their investment.

With extensive experience in the linen, industrial and healthcare sectors of the textile rental industry, Performance Matters' qualified team of experts is focused on hands-on management and change implementation. With backgrounds in the areas of production, sales, customer service, marketing and technology, they have compiled a set of structured formulas and modeling tools to improve operational cost controls and more importantly, fuel growth and expansion strategies for textile rental services companies.

For more information on the full service offerings of Performance Matters, visit [performance-matters.com](http://performance-matters.com) or call 803.897.0044.